Reliance Industries Ltd.
PP Business

PP Deemed Export Purchase Requirement FY 2026-27 (effective 1st April 2026)

1. **Preamble-**
   1.1. Deemed Export Purchase Requirement (Hereby referred to as DPR) will be applicable to PP customers against combined lifting of Raffia, IM HP, F&F grades & H019TG only under Deemed Export (DE).
   1.2. All variants of packaging of above-mentioned grades to be considered for DPR Performance Discount eligibility (Grade list as per section 5.2).
   1.3. Pricing will be applicable as per RIL Price Circular.
   1.4. The minimum DPR signing quantity will be 50 MT/Month.
   1.5. The Deemed Export Purchase Requirement for FY 2026-27 will be applicable for the period (1st April, 2026 to 31st March, 2027).
2. **Discounts**:
   2.1. Cash Discount (if applicable) of Rs.200/MT, subject to changes as and when applicable.
   2.2. Performance Discount will be applicable as per slabs pertinent to customer's signed monthly quantity.

DE Monthly Slabs MT	Rate Rs/MT
>=50<100	0
>=100<250	250
>=250<500	500
>=500<750	750
>=750<1000	950
>=1000<1250	1150
>=1250<1500	1350
>=1500<2000	1500
>=2000	2000

   2.3. Customer completing >=100% of the signed DPR and performing monthly as per performance eligibility criteria shall be eligible for an additional annual discount Rs.200/MT on entire DPR quantity lifted during the year.

3. Performance Discount Eligibility:

   3.1. Performance discount will be applicable if monthly order placement qty. is >=90% of monthly DPR.
   3.2. Maximum two relaxations will be allowed in a year provided order placement qty is >=80% of monthly DPR.
   3.3. Orders placed on or before 25th of each month (23rd in case of February) will be considered for eligibility for calculation of monthly order placement qty.

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3.4. Order placement qty. on or before 12th of the month must be >=40% of monthly DPR (including relaxation cases).

3.5. Lifting of Raffia, F&F, IM HP grades and H019TG (Extrusion) from DTA under Deemed Exports will be eligible for DPR Performance Discount and shall be considered for completion of DPR quantity.

4. **Disbursal of Performance Discounts:** Discounts will be in the form of post-sale credit notes as per the following schedule:

4.1. 70% Discount will be passed on by 15th of the subsequent month on successful monthly completion.

4.2. 20% Discount will be passed on by 15th of the subsequent month, after completion of relevant quarter.

4.3. Remaining 10% Discount will be passed on at the beginning of next financial year, by 20th April 2027.

4.4. Disbursement of eligible Performance Discounts subject to customer's fulfillment of Performance Discount Eligibility conditions as per Clause 3. Customers, once defaulted on these Performance Discount Eligibility conditions, will not be considered for further Performance Discounts for the rest of the year. In the event of such default, customers will not be eligible for accrued 20% discount amount (if any) for the relevant quarter and accrued 10% discount amount (if any) for the year.

4.5. Performance Discounts for DPR customers will be disbursed based on actual customer billing of Raffia grades, F&F, IM HP grades and H019TG (Extrusion) for the month from JG-SEZ unit under deemed route.

4.6. Upper cap for Performance Discount will be on Annual Quantity at 110% of customer's Annual DPR.

4.7. Order placement criteria for performance discount eligibility as per clause 3 to be strictly followed with no flexibility in order scheduling post allowed dates.

5. Other Conditions:

5.1. Deemed Export Purchase Requirement (DPR) will be applicable to PP customers against combined lifting of Raffia, F&F, IM HP grades & H019TG (Extrusion) only under Deemed Export (DE & SEZ).

5.2. Raffia, F&F, IM HP grades and H019TG (Extrusion) (All variants of packaging including FFS and palletized FFS bags with their specific nomenclature) to be considered for DPR Performance Discount eligibility will be as per below Annexure:

Grades			
H026SG	H250FG	H060FU	H045SG
H026SGJ	H110FG	H060FUJ	H045SGL
H026SGL	H110FGL	H060FUL	H060FG
H030SG	H110FU	H060MG	H350FGT
H030SGE	H110FUJ	H200FG	N030SG
H030SGJ	H110FUL	N060MG	N033MG
H030SGL	H350FG	N350FG	H350FGJ
H030SGT	H350FGL	N250FG	H060FUE
H033MG	H350FGN	H350EC	H019TG
H110FA	H045FU	H110MA	H200MA
H110MG	H200MG	H150MA	H700MN

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5.3. For non-DPR customers, deemed prices will be applicable as per PP price circular. Performance Discount will not be applicable for such customers.

5.4. All Late entrants / upward revisions (May'26 onwards) will be allowed at the start of each month with BM approval. All such proposals to be received at HO by 15th of the month.

5.5. For Late entrant cases after Oct'26 and onwards, one relaxation will be allowed in a year, in exception to clause 3.2, provided order placement qty i.e. >=80% of monthly DPR.

5.6. Price and other terms & conditions of sales operative at the time of BOE filling of goods would be applicable.

5.7. Grouping policy for 2026-27 shall be considered for eligibility for discounts. In case Group constituents change/ new group formed during 2026-27, the New Group entity will be considered for DPR eligibility with the required lifting as per new group.

5.8. This Deemed Export Purchase Requirement will be subject to Force Majeure clause and production at RIL plants.

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