PE Annual Purchase Requirement Policy FY 2026-2027

1. PE Annual Purchase Requirement (APR) for HDPE-LLDPE grades for FY 2026-2027 (Apr'26-Mar'27)

1.1. Annual Purchase Requirement will be applicable to all actual users and dealers for domestic and deemed export (DE & SEZ) sales. DE and DZ quantity would be considered only for eligibility and no discounts will be applicable against that quantity.

1.2. Customer's signing Annual Purchase Requirement - APR (Domestic + DE + SEZ) should be minimum of 60 MTA. Same will get recorded based on letter (Annexure A) from customer, to be received by 31st Mar 2026.

1.3. APR is open to all registered customers and dealers. Grouping policy for FY 2026-2027 shall be considered for eligibility of APR Discounts. In case Group Constituents change or new group is formed during FY 2026-2027, the new group entity will be considered for APR.

2. Off-take Discounts:

Discount will be applicable on actual lifting for customers fulfilling the criteria and will consist of 3 parts viz., Monthly, Half-yearly and Annual – As per the table below:

Product	**HDPE/LLDPE**		
Min. Signing Qty.	**60 MTA**		
Criteria	Min.	Max	Discount
Monthly	6.50%	12%	700
Quarterly	22%	33%	0
Half-yearly*	44%	66%	400
Annual	85%	125%	400

*Half-yearly discount will be disbursed on successful completion of both quarters.

2.1 In case customer's actual off-take for the FY is less than APR, Annual discount will be disbursed on a proportionate basis, subject to Customer's lifting being at least 85% of APR as illustrated below:

Procurement Plan : 400 Mt
Actual Annual off-take : 360Mt
% completion : 90%
Proportionate Annual Discount on 360 Mt @ Rs 360/Mt.

3. Flexible PE Annual Purchase Requirement:

3.1 Flexi APR scheme has been designed to address seasonality of end products and will be applicable to customers engaged in processing sectors as mentioned below:

Sectors: HD & HM Pipe, Drip irrigation, Roto Molding, Caps & closure's (Grades to be specified while signing of APR (Refer Annexure 1)).

This will be optional for customers in above mentioned sectors. Flexi Quarter quantity cannot be less than 10% of APR signed.

3.2 Monthly Discounts: Customer will be eligible for monthly discounts for the concessional quarter, if the customer lifts committed quarterly quantity. Monthly discounts for all the months during that quarter will be disbursed in the subsequent month of the quarter.

4. Others (applicable on monthly/quarterly/annual lifting)

4.1. **Non-availability/Non-dispatch:**
In case of shortfall in meeting the minimum lifting criteria due to non-availability of material or inability to dispatch by RIL against signed APR & Flexi APR

This criterion is applicable to all the valid orders placed at Regional Office in SAP on or before 25th of the month (23th for the month of February) with a flexibility of scheduling the order maximum up to 27th of the month (25th for the month of Feb).

Regions need to inform HO in writing by 15th of subsequent month.

4.2. **One-time waiver approval** – once in financial year for month

Month: Monthly eligibility to be condoned up to 5% once in a year (with management approval)

4.3. **APR Late entrants and Revisions:**

Late entrant /upward revision with RA/RM approval is allowed. RO needs to get approval from HO in writing before 25th of the month. Annualized quantity calculation is as below:

A- Original APR
B- Revised APR
C- Annualized Quantity
x- No of months completed in FY
y- Remaining no of months in FY

Late entrant and Upward revision:

Example. Say, Original APR is to be enhanced wef August;
Then, x→4 & y→8
Annualized quantity, C = {B - (A*x/12)}*12/y

Monthly and Quarterly criteria will be applicable on C for the balance period and Annual criteria will be applicable on B.
For quarterly calculation customer entering in 2nd or 3rd month of the quarter, criteria will be 22%*(2/3) or 22%*(1/3) respectively.

4.4. Offtake from Ex-works / Ex-depot of RIL Depots can be clubbed.
4.5. Annual Purchase Requirement (APR) policy will be applicable to prime, non-prime grades and imported grades.
4.6. Utility, Off grades, warehouse sweepings, plant sweepings/ waste will be excluded.
4.7. If any material is certified by PAT/ Plant for return or down gradation (to utility grade), the quantity so certified will be eligible for fulfillment of Performance Scheme. Discounts will not be disbursed on such quantity.
4.8. This annual purchase requirement will be subject to Force Majeure clause.

5. Disbursement of Discounts:

Discounts will be passed on in the form of post-sale credit notes as per the following schedule:

5.1 Monthly- By 15th of the following month

5.2 Half-yearly – By 15th of the following month

5.3 Annual **-** At the beginning of next financial year, by 20th April 2027

Warm Regards,
CHANDRASHAKHER K.